

Marriott's Ratio Policy

Marriott requires the number of Fam-Tastic, Plan-Tastic, and Travel Agent (“Industry Discount Rates”) roomnights booked by an individual ARC/IATA/TIDS/CLIA location (“Location”) over the course of three (3) months to not exceed one-third of the total roomnights booked in aggregate by the Location during that time period (“Ratio Policy”). A Location in violation of the Ratio Policy will be notified and, as of the effective date communicated, all Travel Advisors/Meeting Professionals employed by or affiliated with the Location will be prohibited from booking Industry Discount Rates until such time as Marriott restores the Location’s ability to book the Industry Discount Rates. All decisions regarding Ratio Policy violations, including without limitation suspensions of access to Industry Discount Rates and a Location’s ability to resume accessing Industry Discount Rates after coming into compliance with the Ratio Policy, will be made in Marriott’s sole discretion.